

In-country organisations, by country

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1 Introduction

The MECS programme is leading a shift across much of the developing world from cooking with biomass to cooking with electricity or gas. Partners include World Bank, UN, WHO and national governments along with major financial institutions.

A key aim of the programme is to enable a wider range of cooking devices to be available to households and institutions within our target markets. In order to achieve that, we are working with cooking device companies to enable them to understand and enter these markets. This will involve them forming their own assessment of each market and developing commercial partnerships.

This report provides information and contact details for a selection of organisations in each country, focusing on those offering general business and market entry support and importers and retailers. Much of the information is taken off their websites and we have not assessed its accuracy.

As we learn of new organisations, we will add these in to subsequent versions of this report.

The countries are listed alphabetically.

2 Bangladesh

Organisation: British Bangladesh Chamber of Commerce & Industry

Offer: The British Bangladesh Chamber of Commerce & Industry (BBCCI) was founded in 1991 to promote trade and investment opportunities and co-operation between the UK and Bangladesh.

The chamber is UK based and offers a wide range of services to both Bangladeshi and British companies already involved in or planning to become a part of a long-standing bilateral trading relationship. These services include the provision of business information and research, seminars and workshops, cultural advice and networking opportunities.

The chamber works in close co-operation with Bangladesh business specialised agencies, Bangladesh High Commission in the UK and the British Embassy in Bangladesh, UKTI, Federation of Bangladesh Chamber of commerce and Industry and other local chambers.

BBCCI's main aims are to:

- Promote, protect and strengthen bi-lateral trade and commerce between Bangladesh and the United Kingdom and between them and the European Community.
- Promote investment, joint ventures, research and development in both countries.

Contact: <http://www.bbcci.org.uk/>; Email info@bbcci.org.uk; Tel +44 (0) 20 7247 5525

Organisation: Dhaka Chamber of Commerce & Industry

Offer: Dhaka Chamber of Commerce & Industry (DCCI) is the largest and most vibrant business chamber in Bangladesh. Its membership consists of industrial conglomerates, manufacturers, importers, exporters and traders mostly of small and medium enterprises (SMEs). The main objectives of DCCI are to promote private sector enterprises and businesses with advocacy, awareness and policy inputs to government.

DCCI serves as the first point of business contact for penetration into new markets and a platform putting forward facts-based opinions, suggestions and recommendations in the sphere of trade, commerce and the overall economy. It is a non-profit, service-oriented organization.

Contact: <https://www.dhakachamber.com/>; Email info@dhakachamber.com; Tel 880-2-9552562

Organisation: Bangladesh Chamber of Commerce & Industry Hong Kong (BCCIHK)

Offer: Bangladesh Chamber of Commerce & Industry Hong Kong (BCCIHK) was set up as a business support group in 2014, aiming to build and reinforce new and existing value-added relationships between Bangladesh and Hong Kong, Macau and China by establishing and maintaining effective partnerships with business enterprises, governments, other business chambers and stakeholder agencies. BCCIHK provides traditional services to its members, including:

- Consolidate business ties among Bangladesh, Hong Kong, Macau and China.
- Promoting Bangladesh to overseas investors.
- Promoting trade & investment between Bangladesh, Hong Kong SAR, Macau and Mainland China.
- Provide a communication and facilitation platform to the Business Community of Bangladesh, Hong Kong SAR, Macau and Mainland China.
- Work as a bridge between different business organizations & Chambers of Commerce & Industries of Bangladesh, Hong Kong SAR, Macau and Mainland China to channel business related information and contribute to promote bilateral trade and investment.

Contact: <http://bccihk.org/index.php>; Email info@bccihk.org; Tel (852) 2812 1528 / (852) 2834 1991

Organisation: The Metropolitan Chamber of Commerce and Industry (MCCI), Dhaka

Offer: Founded in 1904, the Metropolitan Chamber of Commerce and Industry, Dhaka (MCCI) is the oldest trade organization of Bangladesh. Its membership roll encompasses leading commercial and large industrial organizations of the country, including public sector corporations and local as well as multinational companies. The Chamber provides a wide range of professional services to its members including specialized areas such as taxation, import-export, tariff and non-tariff measures, investment, WTO matters and other national and international economic and commercial concerns.

The Chamber provides trade and investment facilitation related advisory services covering:

- assist in business startup and further support through providing accurate or up to date information regarding regulatory issues of export – import procedure, investment requirement, licensing requirements and others
- consultancy service for other regulatory issues
- business matchmaking like B2B or B2G Meetings etc.
- support in trade missions & exhibition
- other related services

Contact: <http://www.mccibd.org/>; Email sg@mccibd.org; Tel (880) 2 - 9565208-10

Organisation: American Chamber of Commerce in Bangladesh

Offer: The American Chamber of Commerce in Bangladesh (AmCham) offers a dynamic and influential business platform for exchanging ideas and assist in expediting the normalization of business relations between the United States of America and the People’s Republic of Bangladesh.

Service areas include:

Cooperation - Economic cooperation between the USA and Bangladesh, particularly in the private sector. AmCham Bangladesh represents the interest of the entire membership to make 'doing-business' easier, more efficient and reliable.

Connection - AmCham works to stimulate the business relationship and create business opportunities, integrating businessmen and executives from different areas of activity through exchanges of experiences and best practices.

Information - AmCham can provide key information on specific business sectors as well as suggestions from AmCham members who can testify on their specific experiences in Bangladesh – the challenges they faced and the paths to success in their various domains of expertise.

Business Development - AmCham offers extensive and credible connections in the business and leadership arenas. It helps members make the connections they need to establish or grow a business in Bangladesh through Monthly Luncheons, Matchmaking at the Annual US Trade Show, Member Promotional Publications, High-Profile Exposure at Asia-Pacific Regional Events.

Contact: www.amchambd.org; Email info@amchambd.org; Tel +88 02 55048585

Organisation: International Chamber of Commerce Bangladesh (ICCB)

Offer: With a global network of over 6 million members in more than 100 countries, ICC work to promote international trade, responsible business conduct and a global approach to regulation.

The National Committee provides a number of services for promotion of international trade and investment. The services include assisting the exporters/importers in settlement of disputes, assisting the government in WTO related issues, providing advisory services to the business community, both local and foreign, disseminating information on trade related issues through quarterly News Bulletins and publishing of business directory etc.

Contact: <https://iccbangladesh.org.bd/>; Email info@iccbangladesh.org.bd; Tel +880-2-9676698

Organisation: International Business Forum of Bangladesh (IBFB)

Offer: The International Business Forum of Bangladesh (IBFB) is a research and advocacy based non-profit and non-partisan nationwide business forum that works as a bridge between the private sector stakeholders and decision makers in the Government.

Promotion of trade and business relationship amongst the members and also with other business enterprises in Bangladesh and abroad is a priority issue for IBFB. To promote trade and commerce, IBFB maintains a large database of companies and firms; gathers and shares information on trades and businesses of different sectors; acts as a matchmaker among the members and other companies in country and abroad; and organizes different promotional events around the country.

In order to explore new business opportunities and enhance bilateral trade relationships among Bangladeshi entrepreneurs and their foreign counterparts, IBFB regularly organizes Business Delegations to different countries. During such business tours, the Forum also gives emphasis on exploring avenues for joint venture investment and attracting Foreign Direct Investments (FDI) in Bangladesh.

Contact: <https://www.ibfb.org/>; Email info@ibfb.org; Tel 88-02-8878791, 8878792

Organisation: Bangladesh Investment Development Authority

Offer: The Bangladesh Investment Development Authority (BIDA) is the principal private investment promotion and facilitation agency of Bangladesh. BIDA's function is to provide diversified promotional and facilitating services with a view to accelerating industrial development of the country. These can be summarised as follows:

- Investment Facilitation
- Pre-investment information and counseling service.
- Investor welcome service (faster immigration).
- Registration/approval of foreign, joint-venture and local project.
- Registration/approval of branch/liaison/representative offices.
- Approving work permit for the foreign nationals.
- Facilitating utility connections (electricity, gas, water & sewerage, telecom etc.).
- Assistance in obtaining industrial plots.
- Approving remittance of royalty, technical know-how and technical assistance fees.
- Facilitating import of capital machinery & raw materials.
- Approving foreign loan suppliers' credit, PAYE scheme etc.

Contact: <http://bida.gov.bd/>; Email ec@bida.gov.bd; Tel +880-2-55007241-45

Organisation: Foreign Investors' Chamber of Commerce & Industry (FICCI)

Offer: The Foreign Investors' Chamber of Commerce & Industry (FICCI) was established in 1963 and it seeks to -

- To promote and protect the business interests of its members;
- To render such assistance and advice to the government of Bangladesh and its concerned agencies/authorities which may help promote growth of trade, commerce and industry of the country in general and foreign investors in particular;
- To support or oppose, as the case may be, legislative or other measures of the government affecting trade, commerce and industry of the country in general and the FICCI members in particular;

The aim of the FICCI is to attract foreign investment. FICCI provides a platform to secure the business interest of its members. It advocates at the highest level to avail the best business opportunities for foreign investors. By being actively involved in shaping foreign trade and commerce of the country, FICCI members can accelerate the scope and opportunities of their business more effectively. By taking part in various regional and international conferences and forums, FICCI members represent and advocate the interests of foreign investors in Bangladesh.

Contact: <http://ficci.org.bd/>; Email info@ficci.org.bd; Tel +880-2-9893049,

Organisation: Canada Bangladesh Chamber of Commerce and Industry

Offer: CanCham Bangladesh is a non-government body representing many members with business interests in both Canada and Bangladesh, and a vision to accelerate economic prosperity of Canada and Bangladesh through trade and investment.

Services include:

- To provide Advisory Services to the Canadian/Bangladeshi Nationals looking for business/investment opportunities in Bangladesh/Canada.
- To collect market/economic information of Bangladesh and provide it to the Canadian people when required.
- To provide information and assistance to Bangladesh and Canadian firms seeking to do business with Bangladesh and Canadian firms who are interested to promote and expand business activities between themselves.
- To arrange business delegations, meetings, dialogues, business forum, seminars, conferences, trade shows and networking receptions.
- To receive business delegations and arrange meetings with relevant agencies, organizations, trade bodies.
- To disseminate trade inquiries, market information, news on international trade fairs & exhibitions.
- To provide contacts & assistance to participate in international trade fairs in Canada.
- To look into the difficulties/obstacles members are facing with import/export, duty structures, transportation, dumping, antidumping or other trade related issues.

Contact: <https://canchambangladesh.org/>; Email info@canchambangladesh.org; Tel +88-02-48319359

Distributors

[Esquire Electronics](#)

Information: Esquire Electronics Ltd. is the sole distributor of all the Sharp Home Appliances in Bangladesh. Esquire Electronics have been reliably providing the world class products from Sharp to Bangladeshi consumers for over 30 years.

Contact: N/A

[Explorer Limited](#)

Information: Explorer Limited are a Trading company working on behalf of foreign manufacturer/supplier as an agent. Explorer Limited deal with APIs, Chemicals, Packing Materials, Machine, Equipment and more in Pharmaceutical Industries for marketing & sales. More than 15 years our management are involved in Pharmaceuticals sector. Explorer Limited are well known to all reputed pharmaceuticals company in Bangladesh

Contact: N/A

Retailers

[MK Electronics](#)

Information: M.K. Electronics is a pioneer in the multi-brand electronics retailing sector in Bangladesh. With over 30 years of experience and 1 million+ customers served, the name MK Electronics has become one of the most reputable names amongst households and corporations in Bangladesh. All M.K. Electronics showrooms are located in the most premium locations in the respective cities. M.K. Electronics have recognitions of excellence from all the highly reputable international electronics brands including Panasonic, Hitachi, Sharp, Daikin, Fotile, and many more.

M.K. Electronics have served thousands of corporate clients including organizations like Embassies, Banks, Multinational Companies, Government organizations and all the largest conglomerates in Bangladesh. Some of our respected clients include the US Embassy, British American Tobacco, HSBC, Standard Chartered, Dutch-Bangla Bank, Meghna Group, Beximco, Jamuna, Navana and many other.
Contact: N/A

3 Cambodia

Organisation; Cambodia Chamber of Commerce

Offer: Chamber of Commerce is a voluntary membership-based not-for-profit institution representing private sector interests in commercial, industrial, service and craft and agricultural sectors. It is composed of 12 municipal/provincial chambers of commerce representing their member businesses in their respective territories. The Chamber provides a comprehensive business directory which is searchable by location and industry sector/category.

Contact:: Email info@ccc.org.kh; Tel +(855) 23 880 795

Organisation: Cambodia Business Association

Offer: The Cambodia Business Association-CBA was established in 2011 in Phnom Penh city, Cambodia. Its purpose is to develop and build trade networks with regional and international trade development partners as a means of supporting poverty reduction in Cambodia.

CBA seeks to:

- Support the private sector in term of sharing experiences, knowledge, technology and finding and increasing market share in regional and international markets.
- Improve capacity of local producers, entrepreneurs and traders for global competition.
- Promote and generate trade activities to increase economic growth and reduce poverty.

CBA provides access to its Business Directory which is intend to be the most accurate, valid & usable local business searching directory, making contact information readily available to the widest possible B2B & B2C markets.

Contact: <http://www.thecba.org/home.html>; Email thecambacambodia@gmail.com; Tel +855 23 510 4999

Organisation: Council for the Development of Cambodia

Offer: In addition to reviewing applications for investment incentives, the mission of the Council for the Development of Cambodia (CDC) is to promote and facilitate foreign and local investments. In order to accomplish this goal, it is charged with several functions:

- to provide information to potential investors;
- to review investment applications and grant incentives;
- to monitor investment projects after implementation.
- to provide after-care service to investor in their project's implementation

The Council for the Development of Cambodia (CDC) through its operational arms the Cambodian Investment Board (CIB) and the Cambodian Special Economic Zones Board (CSEZB) will assist investors to respond to any questions or address the needs of potential investors in Cambodia.

Contact: <http://www.cambodiainvestment.gov.kh/>; Email cdc.cib@online.com.kh; Tel +855 23 981 154

Organisation: American Chamber of Commerce in Cambodia

Offer: The American Chamber of Commerce in Cambodia (AmCham Cambodia) provides its members - American, Cambodian or of other nationality – dedicated support and advocacy in fostering the success of legitimate business activities in the Kingdom. AmCham Cambodia is an accredited member of the US Chamber of Commerce and an active participant in the Asia-Pacific Council of American Chambers (APCAC)

Key areas of support:

- Advocacy - Coordinate advocacy initiatives, which represent the perspective of members to the United States and the Kingdom of Cambodia governments.
- Business Information - Actively seek opportunities to promote Cambodian and American businesses in the region and beyond.
- Business Connection - Host quarterly networking opportunities, with facilitated introductions to potential key partners and business contacts.
- Events - Feature topical events, which engage participants on specific issues and give members the opportunity to interact with local, regional and global leaders on key business issues.

Contact: <https://amchamcambodia.net/>; Email admin@amchamcambodia.net; Tel 855 (0) 15 255 191

Organisation: EuroCham Cambodia

Offer: EuroCham Cambodia's core activities are to promote, support and represent its members and European business interests in dialogue with the Royal Government of Cambodia, with the aim of developing a more efficient and fertile business and investment environment. It provides services to Members and non-Members relating to economic, legal, technical, financial, market and other business issues in the EU and Cambodia and industry specific information to investors.

EuroCham Cambodia has a dedicated Business Services team to enable market entry by prospective investors or to assist in the expansion of existing European business interests in the Kingdom. Services are available to non-members, though EuroCham members are eligible for exclusive fee reductions. Services include:

- Get Started in Cambodia
- Business Development
- Technical Support
- Communication & HR
- Business-Center
- Professional Training
- Events
- Business Guides

Contact: <https://www.eurocham-cambodia.org/>; Email nfo@eurocham-cambodia.org; Tel +855 023 964 141

Organisation: The British Chamber of Commerce in Cambodia

Offer: The British Chamber of Commerce in Cambodia (BritCham) seeks to build business networks, create business opportunities and help to grow business, whether you are a member of the Chamber, or a UK company looking to export or do business in Cambodia. If you are an international company looking to expand into Cambodia, or an existing business in the ASEAN region looking to grow or expand BritCham can provide support. Support includes market research, organising inward trade missions, arranging of tailor-made visiting programmes, facilitating legal, accountancy and financial services, partner identification and matching, and more. Services include:

- Market Information & Advice
- Business Matching
- Introductions to Local Service Providers
- Meeting & Programme Arrangement Support

Contact: <https://www.britchamcambodia.org/>; Email director@britchamcambodia.org; Tel +855 89 333 477

Organisation: Canadian Chamber of Commerce in Cambodia

Offer: The Canadian Chamber of Commerce in Cambodia (CanCham) is a non-profit, non-governmental organization whose members represent various sectors and industries. The chamber seeks to promote and support Canadian companies and entrepreneurs in Cambodia through advocacy, information, networking and business support services.

- The Canadian Chamber of Commerce in Cambodia has the following responsibilities:
- To raise the profile of Canada and Canadian companies in Cambodia and to facilitate their access for Cambodian companies and entrepreneurs;
- To raise the profile of Cambodia in the Canadian business community in the region and the profile of Canada in the Cambodian business community;
- To complement bilateral activities carried out by Canadian missions and/or business organization of Canadian entrepreneurs and organizations;
- To facilitate the creation of strategic alliances between small and medium size Cambodian and Canadian companies

Contact: <https://www.canchamkh.com/en>; Email info@canchamkh.com;

Distributors

DKSH

Information: DKSH is the leading Market Expansion Services provider with a focus on Asia. As the term "Market Expansion Services" suggests, DKSH helps other companies and brands to grow their business in new or existing markets. Publicly listed on the SIX Swiss Exchange since March 2012, DKSH is a global company headquartered in Zurich. With 680 business locations in 35 countries – 660 of them in Asia – and 25,900 specialized staff, DKSH generated net sales of CHF 8.8 billion in 2012.

Contact: N/A

Goodhill Enterprise

Information: Goodhill is a regional group of companies with operations in Singapore, Malaysia, Cambodia, and China.

Incorporated in Singapore in 1973, our Singapore Head Office, Goodhill Enterprise (S) Pte Ltd, started as a saw miller and trader in timber logs, sawn timber and moulding products. Goodhill has since diversified into the trading of natural resources like steam coal, aggregates and sand. Goodhill also manufacture and distribute timber doors as well as distribute floor tiles and wood decking products in Singapore. In 1989, when the Vietnamese forces withdrew from Cambodia, Goodhill ventured into Cambodia for the first time and were among the earliest foreign investors entering Cambodia. Goodhill Enterprise (Cambodia) Ltd was incorporated in 1991 after the signing of the Paris Peace Accord. In 1993, after the UNTAC elections, Goodhill officially started sales and distribution operations in Cambodia when Goodhill identified the potential to serve the Cambodian consumers' need for quality products at affordable prices. Guided by our vision and mission and CARES values, Goodhill have since established our reputation as a leading sales and distribution company in Cambodia, by offering quality products at great value and fulfilling our commitments to all stakeholders. Goodhill are currently the exclusive distributor of many international brands from business partners including Procter and Gamble, Perfetti Van Melle, Fonterra, Philips Lighting, Hager, Castrol, Ricoh, Pilot, Staedtler and Asia Pulp and Paper.

Goodhill believe Cambodia is a great place to invest in and are optimistic about the country's future growth prospects. Hence, Goodhill will continue to invest in building a world class sales and distribution company in Cambodia. Goodhill will continue to strengthen our presence in Cambodia by expanding our portfolio of brands, deepening our distribution networks and improving our operational capabilities. Through focusing on understanding and meeting Cambodia consumers' needs, Goodhill will continue to build on our past efforts and achievements to bring Goodhill to greater heights in the years to come

Contact: N/A

Retailers

AEON

Information: AEON is an online retailer, selling a broad range of FMCG products. Based in the capital Phnom Penh, they are able to deliver 9am-9pm.

Contact: N/A

La Rue

Information: La Rue is in French and literally translates to "TheStreet". La Rue are the newest and fastest growing online lifestyle marketplace in Cambodia. Wholly owned and managed by Cambodians, La Rue is in support of expanding and improving the Cambodian digital space.

Contact: N/A

Home Living

Information: HOMELIVING is today's market leader in the bed and bath product industry and enjoys a reputation for quality and service excellence. Hence strengthening the core focus in striving to achieve the very best. In developing new ideas and better ways to serve the people needs, Home living has pride in offering the very best of quality that the world could offer in products and services. A real one stop shopping complex for the supply of every home related product from a soap dish to a complete room revamp. Quality is of prime importance to us, but sold at the fairest price. HOMELIVING pride themselves on the highest level of customer care and after sales support. For these and many other reasons as you will see in our website the Home Living concept is unique.

Contact: N/A

4 Cameroon

Organisation: Department for International Trade (UK)

Offer: DIT provides trade and investment services and practical support. We help UK companies succeed in Cameroon, and Cameroon companies set up and invest in the UK. We offer expertise and contacts through our extensive network of specialists in the UK, and staff in the British High Commission in Cameroon.

Export to Cameroon from the UK

- UK companies can increase their sales, growth and stability by selling to Cameroon.

DIT provides:

- first time exporter guidance
- export opportunities
- support and advice from trade experts
- events for exporters and international buyers
- export finance and related guidance

You can find services and information at [great.gov.uk](https://www.gov.uk/great). Our export guide to Cameroon provides essential information for new and established exporters.

Export licensing and special rules for Cameroon

Information on products or services which require licences for supply outside of the UK.

Contact: <https://www.gov.uk/world/cameroon>; Email DIT.Africa@fco.gov.uk; Tel: +237 677713053

Organisation: Canada-Africa Chamber of Business

Offer: The Chamber founded in 1994, is based in Toronto with members located throughout Canada and African markets. It aims to accelerate trade, business and investment between Canada and Africa through networking and information sharing opportunities. The Chamber is an independent, non-for-profit organization with strong working links with both Canadian and African businesses and governments. It supports Canadian exporters facing border, regulatory and transportation issues impacting essential flows of people or products.

Country/Countries: Africa

Distributors

[Global Freightage Services Ltd](#)

Information: is a vibrant and innovative company registered to provide unique and professional freight forwarding in Cameroon, customs clearance and transit to LANDLOCKED Chad and Bangui-Central Africa Republic for both import and export. Offer customers Smart and Optimal solutions to their Logistical Challenges and Export Management Services for commercial, industrial and project

shipments with highest level of commitment and dedication. Manage by FIATA Certified Freight Forwarders, with skilled and professional staffs; GLOBAL FREIGHTAGE have become the most preferred Freight Forwarding and export management Company by most Cameroonian, foreign investors, International organizations, NGO's, Importers & Exporters both at home and abroad as well as the driving force behind most project around. We are committed in providing comprehensive clearing and forwarding services at the Douala and Kribi seaport and airports, and all the inland ports.

Contact: N/A

[Global Solution Sarl](#)

Information: 2GL Global Solutions Co., Ltd is a company specialise in Import and Export across Africa and Cameroon in particular. Offer trading, trade & distribution, air cargo, logistics and transportation, graphic design, web development, web marketing consulting.

Contact: N/A

[CAMADISC COMPANY LTD.](#)

Information: CAMADISC are widely known as the largest multi-principal distribution and marketing company in Cameroon and the sub-region. Dedicated to promote, market and advertise products of different companies

Contact: N/A

5 Ethiopia

Organisation: [Ethiopian Investment Commission](#)

Offer: The Ethiopian Investment Commission (EIC) is an autonomous government institution seeking to attract FDI and provide services to investors.

The EIC provides the following free, confidential and customized services to investors: Provision, through our website; various publications or through direct response to investor's inquiries, of information on sector-specific business opportunities; business incorporation procedures; and related regulations, employment regulations.

Hand-holding and supporting the investor during the acquisition of land and utilities (water, electrical power and telecom services); the processing of loans and residence permit applications; the approval of environmental impact assessments studies for investment projects; and the issuance of a tax identification number (TIN).

Contact: Email - info@ethio-invest.com , Phone (+251) 11 551 0033

Organisation: [Ethiopian Chamber of Commerce & Sectoral Association \(ECCSA\)](#)

Offer: ECCSA is an apex organization of Chambers and Sectoral Associations in Ethiopia. It has eighteen members including nine Regional Chambers of Commerce and Sectoral Associations, two City Chambers of Commerce and Sectoral Associations, one National Chamber of Sectoral Associations and six Sectoral Associations organized at national level. Its provision of trade and investment promotion services include the following: Provision of business information to the business community; Business Advisory; Business Networking; Trade Fairs/Exhibition; Investment Guide; Exporters Guide; Importer Guide; Issuance of Certificate of Origin; Document Authentication (Export); Invoice Chamberization; affidavit of support for the business community.

Contact: , Email - ethchamb@ethionet.et, Phone +251 11 551 4005

Organisation: Grant Thornton International

Offer: A network of independent assurance, tax and advisory firms, 56,000+ people in 140 countries. GTI offers a comprehensive range of advisory services to help business achieve its goals.

Country/Countries: Ethiopia, Kenya, Malawi, Uganda, Zambia

Contact: Ethiopia, Melaku Abeje, melaku.abeje@et.gt.com, +251 115 53 6364; Kenya, Kamal Shah, kamal.shah@ke.gt.com, +20 2 2577 5210; Malawi, Lamion Gama, lamion.gama@mw.gt.com; Uganda, Anil Patel, anil.patel@ug.gt.com, +2567 5110 0105; Zambia, Edgar Hamuwele, edgar.hamuwele@zm.gt.com, +260 (211) 227722.

Organisation: The Eastern Africa Association

Offer: EAA aims to facilitate successful participation in the economic development of Eastern Africa by member companies. It acts as a channel of communication between Members, Governments, and other relevant agencies, seeking to:

- Represent and sustain existing foreign private investment in the region;
- Co-operate with governments in promoting new foreign private investment;
- Assist our membership in the successful conduct of their business;
- Provide authoritative information on political & economic situations in the countries covered.

Country/Countries: Kenya, Uganda, Tanzania, Ethiopia, Rwanda

Contact: Kenya office: Nikhil Hira, Email - info@eaa.co.ke Phone +254 20 2300166

UK Office: Mr John Small, Email - jcsmall@eaa-lon.co.uk Phone +44 1279 312203

Notes: EAA was established in 1964 on the initiative of a number of prominent, mainly British based companies with business interest in East Africa. Over the years regional activities have expanded from Kenya, Uganda and Tanzania to include Ethiopia, Rwanda, Burundi, the Seychelles, Eritrea and South Sudan. Membership now embraces more than three hundred and fifty foreign investors, representing all major sectors of business investment in agriculture, industry, commerce, financial services and the professions. Member companies range from small private enterprises to large multi-nationals, with principals based in the UK and other EU countries, the United States, South Africa, India, and many other countries.

Distributors

MEWIT

Introduction: Based in the capital Addis Ababa, MEWIT are engaged in general trading of a wide range of products that are in demand in the Ethiopian market. They are one of the leading wholesalers in Addis Ababa.

Contact: N/A

Potomac

Introduction: Potomac Trade and Industry PLC is engaged in the import and distribution of various electronics and home appliances such as refrigerators, washing machines, water dispensers, Freezers and so on.

Contact: N/A

Retailers

[SLS Trading PLC](#)

Introduction: SLS trading PLC is founded to cater to the needs of clients in providing focused and specialized solutions in the supply of various equipment and machinery for various industries. From abroad they have contact with reliable suppliers of the items they import, from China, Turkey, Europe, etc.

Contact: N/A

[Shegersouq.com](#)

Introduction: Online retailer selling a wide range of home and kitchen appliances, including well-known brands such as Daewoo, DeLonghi, Hitachi and Kenwood, among others.

Contact: N/A

6 Gambia

Organisation: [Gambia Chamber of Commerce & Industry](#)

Offer: The main purpose of the GCCI is the delivery of vital business services to its members and the private sector in general. It also acts as a lobby to influence business policy in order to establish an environment that is favourable to business activity.

Organisation: [The European Business Council for Africa](#)

Offer: The **EUROPEAN BUSINESS COUNCIL FOR AFRICA (EBCAM)** believe that the private sector plays a crucial role in the economic development of the African countries. For this reason it promotes trade with and investments in Africa.

EBCAM assist and advise, through member associations, those who are operating or who wish to operate in Africa, cooperating with the private sector associations and Governments in Africa in their plans to attract potential investors.

Organisation: [Gambia Investment and Export Promotion Agency](#)

Offer: GIEPA offers an array of services and key tasks toward confirming private sector growth in The Gambia.

Investment Generation

- Administer and advise on incentive packages;
- Provide information on investment opportunities in The Gambia; and
- Support companies planning to expand or diversify operations.

Investment Facilitation

- Provide all business-related information to potential and current investors;
- Work with stakeholders to facilitate investments;
- Help identify joint venture partners;

- Render professional advice for project proposals;
- Serve as the link between investors and national authorities affecting business operations; and
- Help businesses obtain licenses, land, clearances, etc. for business operations.

Business Development Services

- Provide support for research and development;
- Market survey and research support

Export Development

- Provide advisory services and training to potential and current exporters;
- Undertake export market research; and
- Assist in developing a marketing campaign in foreign markets.
- Support businesses to be export ready status

Support to Micro Small and Medium Enterprises (MSMEs)

- Support for research and development
- Income tax deposit waiver
- Matching grants facility (depending on the availability of funds)
- Market survey and research support

Image Building & Branding

- Coordinate national marketing efforts; and
- Organise public relations events.

Policy Advocacy

- Serve as an interface between the private and public sector; and
- Support initiatives to improve the quality of the investment climate and identify views of the private sector.

Distributors

[H.M. Enterprise](#)

Information: HM Enterprise is a household electronics retail shop selling electrical home appliances, stand and ceiling fans, HiFi equipment, solar panels, Eskimo cooler boxes for food & drinks, Zaiko and Astra portable standby generators, LED TVs, microwave ovens, branded deep freezers etc.

Contact: N/A

[MP Trading](#)

Information: MP Trading Gambia Company Limited is an Indian owned retailer of consumer electrical appliance as well as a distributor of electrical components and products to the building construction trade.

Contact: N/A

Retailers

MP Electronics

Information: Dealers and suppliers in Gambia of electronics, electricals, home appliances, computers, loudspeakers, standing fans, UPS, tapes, Rice Cookers, laptops, TFT, Monitors, ceiling fans, electric cables, watches, mobile phones, solar panels, batteries, inverters, fridges, generators, TV, radio, kitchen appliances, cookers, CDs, DVD players and printers.

Contact: N/A

Gladius Gambia

Information: Gladius specialises in IT components and consumer electronics products. The company was founded to primarily serve the retail market and public projects. Brands include: LG, AMD, Apple, Intel, NEC, Samsung, Acer, AOC etc.

Product Range: Batteries, Ceiling Fans, Computers, CD's & DVD Players, Electric Cables, Fridges (gas powered & electric), Gas Cookers, Generators, Inverters, Kitchen appliances, Laptops, Loudspeakers, Mobile Phones, Printers, Filament Bulbs, Rice Cookers, Solar Panels, Tapes, TFT TV Monitors, Watches, Air Conditioners and more.

Brand Names: MP Trading Gambia is also a retailer of the following household names: Sony, Kenwood, Nikai, Maxell, Lister Petter, Nokia, JVC, Ariston, Briggs and Stratton, brother, canon, Coleman, Hitachi, Honda, HP, IBM, Kohler, Konica Minolta, Sharp, Mitsubishi, Panasonic, Philips, Philex, Pramac, Sagem, Ricoh, NEC, Toshiba, Samsung, Belkin, Morphy Richards, and Moulinex.

Contact: N/A

Maroun's Supermarket

Information: Maroun's Supermarket are a chain of supermarkets, min-markets and chain stores in in greater Banjul at Kololi and Serrekunda. They are importers and distributors of a wide range of household branded food items such as Kellogg's Cornflakes, UHT Long Life Milk, Vimto, Malta, Coca-Cola, Fanta, Sprite, Tilda Basmati Rice, yoghurts and general household appliances and general cleaning products.

At the back area of the food retailer there is a wide deli counter selling hard and soft cheeses like Camembert, chilled cured meats, liverwurst, sausages, salami, ham, and other cold cuts. At the back left they stock fresh fruits and vegetables such as Cox's Orange Pippin apples, oranges, mandarins, peaches, tomatoes, onions, leeks, garlic, potatoes etc.

Contact: N/A

7 Ghana

Organisation: [Department for International Trade Ghana](#)

Offer: DIT provides trade and investment services and practical support, helping UK companies succeed in Ghana, and Ghanaian companies set up and invest in the UK.

Organisation: [Ghana National Chamber of Commerce & Industry](#)

Offer: The Chamber represents the voice of the business community with total commitment to playing a leadership role towards propelling Ghana's economy to higher heights. To this end, the

Chamber has and will continue to influence government policies which will be to the benefit of the private sector while promoting the overall development of the Ghanaian economy.

- The Chamber promotes Trade and Industry and also represents the opinion of the business community on matters affecting Trade and Industry in Ghana. It is incorporated as a non-profit making organization and its income and property are applied solely for the promotion of its objectives.
- It is the central organization for collecting, distributing and disseminating information of business nature, especially regulations, tariffs, opportunities for trade and other matters affecting local and foreign markets.
- In the pursuit of its objectives, the Chamber is non-racial, non-sectarian, non-political and gender friendly.
- The Chamber is affiliated with international acclaimed bodies like the Pan African Chamber of Commerce (PACCI), Federation of West African Chamber of Commerce & Industry (FEWACCI) and International Chamber of Commerce (ICC).
- Apart from its continuous efforts at promoting the collective business interest of its members, the Chamber provides customized services to individual members.
- Letters of introduction are issued to members to facilitate visa procurement for international travels.
- Numerous directories, trade journals and periodicals from virtually every country in the world are available to members in the Chamber's Library and Information Hub.
- Certificates of Origin are endorsed at a moderate cost to members. The service is also extended to non-members.
- The Chamber's Annual Report and Quarterly Newsletters are circulated in and outside Ghana.
- The Chamber's publications are among the leading works of reference and research on investment potentials in Ghana. Advertisement in the journals and directory is open to members of the Chamber and non-members alike.
- The Chamber is recognized as the official body through which opinion on commercial and industry matters can be presented directly to Government or other authorities, both national and local. It is frequently consulted by government in advance, on the preparation of new legislation affecting the business community.
- The Chamber organizes in-house and off-site skills and cognitive training workshops for members and non-members alike. In addition, it carries out consultancy services for members, especially on development of business plan, feasibility study, market research, etc. through its Business Education Service & Training Unit.

Organisation: [The European Business Council for Africa](#)

Offer: The EUROPEAN BUSINESS COUNCIL FOR AFRICA (EBCAM) was founded in 1973 by seven European private sector associations, representing investors and operators in Africa as a non-profit organisation (AISBL) based in Brussels, Belgium. Through its members, EBCAM today represents some 4,000 European companies with interests on the African continent, from the Maghreb to South Africa, and represents hundreds of thousands of employees. Their activities cover the complete range of commerce and industry, including agriculture, mining, transport, banking and the service sectors. EBCAM brings together European investors and other operators engaged in economic activity on the African continent and it works for a close cooperation between the European private sector and African countries, in particular the African private sector. It is the only organisation that comprehensively represents the range of business activities undertaken in Africa by European

companies. EBCAM embraces major European Associations from the private sector focused on development, business, trade and investment with African countries. It follows regularly the EU development policy and actions, as well as the foreign trade scene in Brussels and - thanks to reciprocal agreements - in Washington and the whole of Africa. EBCAM has a Presidency rotating annually, chaired by the president of the national association in charge. From June 2018, the French CIAN ensures the presidency.

Distributors

[Petpanoo Company](#)

Information: Business Development, Sale Agents, Shipping agents, Translator, Tropical Commodities Traders and Purchasing Agents in West Africa. With a combined experience of over 20 years, we represent several Asian and European clients in West Africa. Maintain prime position by being focus on our main activities and pay a particular attention to details.

“It is our mission to provide our customers with the best quality products, exceptional and timely service at a competitive price. Complete customer satisfaction is our goal and our guarantee!”

Contact: N/A

[Tropical Foods Logistics](#)

Information: Business Development, Sale Agents, Shipping agents, Translator, Tropical Commodities Traders and Purchasing Agents in West Africa. With a combined experience of over 20 years, we represent several Asian and European clients in West Africa. Maintain prime position by being focus on our main activities and pay a particular attention to details.

“It is our mission to provide our customers with the best quality products, exceptional and timely service at a competitive price. Complete customer satisfaction is our goal and our guarantee!”

Contact: N/A

[Goshmelo Shipping & Trading Ltd](#)

Information: Goshmelo shipping is a registered member of Ghana Shippers Council. Since its formation it has steadily work itself to becoming one of the leading companies in the Maritime Industries as Professional Air / Sea Freighters. Goshmelo handle both Export and Import. With seasoned and experienced professionals, the firm is capable of handling all form of shipment right from the port to any part of the country and elsewhere as will be specified by the client, no wonder our motto "Just mention where and we deliver to your door steps"

Contact: N/A

Retailers

[Happy Home Appliances](#)

Information: Happy Home Appliances Co. Ltd. is a company that supplies home appliances on hire purchase.

Contact: N/A

[Tonaton](#)

Information: Tonaton.com is a website where you can buy and sell almost everything. The best deals are often done with people who live in your own city or on your own street, so on Tonaton.com it's easy to buy and sell locally. All you have to do is select your region. It takes less than 2 minutes to post an ad on Tonaton.com. You can sign up for a free account and post ads easily every time. Tonaton.com has the widest selection of popular second hand items all over Ghana, which makes it

easy to find exactly what you are looking for. So if you're looking for a car, mobile phone, house, computer or maybe a pet, you will find the best deal on Tonaton.com. Tonaton.com does not specialize in any specific category - here you can buy and sell items in more than 50 different categories. We also carefully review all ads that are being published, to make sure the quality is up to our standards.

Contact: N/A

Melcom

Information: Melcom Limited is Ghana's largest chain of retail department stores. The Head Office is located at 2nd Palace Link Road, North Industrial Area, Accra, Ghana. The major portion of business is retail and Melcom are also highly placed in semi-wholesale and wholesale distribution due to the vast range of goods we stock. By sourcing products from all over the world, Melcom are able to offer shoppers a huge range of extremely affordable goods, which leaves them spoilt for choice. As society becomes more affluent, the needs and requirement standards of customers change and grow. In keeping with the Group's continuous efforts to provide Ghana with the paramount shopping experience.

Contact: N/A

8 Kenya

Organisation: [American Chamber of Commerce Kenya](#)

Offer: The American Chamber of Commerce, Kenya is a non-profit membership organization founded in 2005, to represent and spearhead the interests of American companies in Kenya and promote trade and investment between Kenya and the U.S. A key support areas for US businesses seeking to export to Kenya is Business Matchmaking Facilitation, whereby companies are assisted to identify and engage with potential business partners within the membership across various sectors to meet business needs. Other services include Market Access and Commercial Interaction; Business Networking Opportunities; Insight on Topical Issues; Enhanced visibility.

Contact: Tel: +254 (0)709 207 000, Email: info@amcham.co.ke

Organisation: [Canada East Africa Chamber of Commerce](#)

Offer: The Canada East Africa Chamber of Commerce is a not-for profit business organization that promotes trade, tourism and investment opportunities between Canada and East Africa. The Chamber provides a platform for business networking and organizes trade delegations to explore new opportunities. The Chamber facilitates the sharing of common business interests between Canada and East African markets. It will also organize meetings and international trade shows to give maximum business exposure to members, and provides a platform for businesses and trade delegations to exchange experiences and visits. The Chamber will facilitate meetings, networking, business transactions and promotions and acts as a business resource to provide current information and data on investment opportunities in East Africa.

Contact: Email - info@canada-eastafrika.com

Organisation: [Canada-Africa Chamber of Business](#)

Offer: The Chamber founded in 1994, is based in Toronto with members located throughout Canada and African markets. It aims to accelerate trade, business and investment between Canada and Africa through networking and information sharing opportunities. The Chamber is an independent, non-for-profit organization with strong working links with both Canadian and African businesses and

governments. It supports Canadian exporters facing border, regulatory and transportation issues impacting essential flows of people or products.

Organisation: Grant Thornton International

Offer: A network of independent assurance, tax and advisory firms, 56,000+ people in 140 countries. GTI offers a comprehensive range of advisory services to help business achieve its goals.

Country/Countries: Ethiopia, Kenya, Malawi, Uganda, Zambia

Contact: Ethiopia, Melaku Abeje, melaku.abeje@et.gt.com, +251 115 53 6364; Kenya, Kamal Shah, kamal.shah@ke.gt.com, +20 2 2577 5210; Malawi, Lamion Gama, lamion.gama@mw.gt.com; Uganda, Anil Patel, anil.patel@ug.gt.com, +2567 5110 0105; Zambia, Edgar Hamuwele, edgar.hamuwele@zm.gt.com, +260 (211) 227722.

Organisation: The Eastern Africa Association

Offer: EAA aims to facilitate successful participation in the economic development of Eastern Africa by member companies. It acts as a channel of communication between Members, Governments, and other relevant agencies, seeking to:

- Represent and sustain existing foreign private investment in the region;
- Co-operate with governments in promoting new foreign private investment;
- Assist our membership in the successful conduct of their business;
- Provide authoritative information on political & economic situations in the countries covered.

Country/Countries: Kenya, Uganda, Tanzania, Ethiopia, Rwanda

Contact: Kenya office: Nikhil Hira, Email - info@eaa.co.ke Phone +254 20 2300166

UK Office: Mr John Small, Email - jsmall@eaa-lon.co.uk Phone +44 1279 312203

Notes: EAA was established in 1964 on the initiative of a number of prominent, mainly British based companies with business interest in East Africa. Over the years regional activities have expanded from Kenya, Uganda and Tanzania to include Ethiopia, Rwanda, Burundi, the Seychelles, Eritrea and South Sudan. Membership now embraces more than three hundred and fifty foreign investors, representing all major sectors of business investment in agriculture, industry, commerce, financial services and the professions. Member companies range from small private enterprises to large multi-nationals, with principals based in the UK and other EU countries, the United States, South Africa, India, and many other countries.

Organisation: British Chamber of Commerce Kenya (BCKK)

Offer: BCKK offers a wide range of business support and advocacy services to both members and non-members, such as platform to network and connect to a diverse set of organisations, market information on how to setup in Kenya and best route to market. Whilst the focus is largely on UK companies investing and exporting to Kenya, it is able to utilise its broad reach and expertise to support investors and importers from any country on a consultancy basis. In particular, it offers a 'market entry information service' which provides market sector reports, facilitated visits/meetings, warmed and validated introductions to target organisations, a springboard to other countries in the

region.

Country/Countries: Kenya & surrounding region

Contact: Farida Abbas (CEO), Email - ceo@bcckkenya.org, Phone + 254 718 847 756

Distributors

[Ideal Appliances Limited](#)

Information: Ideal Appliances Ltd was formed in 2012 and has Branches both in Mombasa: (Main branch) and Nairobi and is growing rapidly to become a market leader in the provision of a complete range of home appliances & electronics with excellent after sales service thus building a strong relationship with our customers.

Contact: N/A

[Hotpoint Appliances Ltd](#)

Information: Hotpoint Appliances Ltd was established in 1984. Its first store was located in the Sarit Centre shopping mall in Nairobi. The company quickly expanded its operations throughout Kenya, and by 2002 is was on the region's largest retailers and wholesalers of consumer electronics and entertainment products.

Contact:

[Nabico Enterprises Limited](#)

Information: Nabico Enterprises Ltd was founded in 1989 and is a market leader in the manufacture, import and distribution of quality products in the electrical, lighting, solar power, fire alarm and industrial tools industries

Contact: N/A

Retailers

[Samsutech](#)

Information: A retailer based in Nairobi, with a showroom and a strong online presence. Samsutech promote a number of prominent brands including: Samsung, Beko, Molineux, Tefal and Krups.

Contact: N/A

[Kenya Waterless Cookware](#)

Information: Kenya Waterless Cookware are a healthy cooking brand and showcases products at their showroom. The idea behind Waterless is that it will help food regain all its natural taste

Contact: N/A

[Jendeka Holdings Ltd](#)

Information: Jendeka Holdings Ltd deal with bringing electronics and home appliances into the Kenyan market. Jendeka deal with renowned international brands and are experts in distribution within the Kenyan market

Contact: N/A

9 Malawi

Distributors

[Deekay](#)

Information: Sole Distributors & Stockist Of Genuine Products in Malawi. The Smartest buy for all your hardware, building materials and electrical requirements

Contact: N/A

[Akbanies](#)

Information: A Kitchen/catering equipment company based in Lilongwe, Malawi

Contact: N/A

Retailers

[265Energy](#)

Information: Fairly new venture focussing on LPG fuel and cooker supply, but also renewables. Only appears to have an online presence.

Contact: N/A

[Game](#)

Information: A pan-African department store selling a wide range of products, including home appliances. Branches in Lilongwe and Blantyre.

Contact: N/A

[Shoprite](#)

Information: A pan-African supermarket. Only appears to have online advertising

Contact: N/A

[SPAR](#)

Information: Same brand as SPAR UK, unlikely to sell home appliances but might be more country specific.

Contact: N/A

10 Myanmar

Organisation: The British Chamber of Commerce Myanmar

Offer: The British Chamber of Commerce Myanmar is an independent, non-profit membership organisation which aims to promote, support and represent business interests in Myanmar. The Chamber provides practical, business-to-business, on-the-ground support services for interested UK companies, and promotes trade and investment opportunities to interested businesses, in accessing potential opportunities and establishing links in Myanmar.

The Chamber offers three key business services to support UK companies and clients in doing business in Myanmar:

- Business matching - Reaching out on the behalf of the client to connect them with potential local partners or distributors e.g. Identifying relevant and interested partners, agents, clients or

distributors. Providing information on relevant policies and regulations. Identifying existing and potential competitors.

- Promotional events - Advising on and organising bespoke events based on the needs and objectives of the client. Examples of promotional events include product launches, workshops roundtables , briefings, networking events.
- Market visit programme - A market visit programme may include elements of the above services, in addition to tailoring a bespoke market visit program to fit the needs and requirements of the client, including face-to-face meetings with key contacts on the ground. Identifying relevant trade shows and conferences to attend. Providing advice on route to market and product feasibility. Supporting clients to expand their knowledge and understanding of the market.

Companies applying for services must have an active UK trading address. A UK trading address includes both UK-based businesses investing, or looking to invest overseas and foreign-owned businesses based in the UK. Not-for-profit organisations and charities can also qualify.

Contact: <https://britishchambermyanmar.com/en>; Email membership@britishchambermyanmar.com; Tel

Organisation: American Chamber of Commerce Myanmar

Offer: The American Chamber of Commerce in Myanmar (AMCHAM Myanmar) seeks to promote and connect American business in Myanmar by encouraging local partnerships. Objectives include:

- Promote U.S. business investment in Myanmar
- Encourage American business to collaborate with companies in Myanmar
- Communicate opportunities and realities on the ground for businesses interested in the Myanmar market

In addition to serving as a point of contact and exchange among members, other membership benefits include:

- The Membership Directory listing in the membership directory and our website.
- Marketing and promotional opportunities through AMCHAM events and publications
- Membership directory
- Information on inquiries from the United States regarding doing business with or in Myanmar.
- A constantly-updated database with comprehensive information on members and representatives.

Contact: <https://www.amchammyanmar.com/home>; Email service@amchammyanmar.com; Tel +95 (0)1-925-5080

Organisation: European Chamber of Commerce in Myanmar

Offer: The European Chamber of Commerce in Myanmar – EuroCham – serves as the voice of European business in Myanmar. Eurocham’s main mission is to significantly increase the presence of European business in Myanmar.

Business Development Activities include:

- Partner Identification - If you are in need of local business partners (e.g. investment partners, distributors, importers or suppliers) EuroCham will provide a detailed list with contact details.

- Market Studies - Market surveys and market analysis including mission scoping, research plan development and implementation.
- Trade Missions – EuroCham is well-placed to find useful prospective partners to meet with, as well as to assist with the logistical aspects of the trip. It has a strong knowledge of the Myanmar marketplace and is often able to provide technical advice on market oriented matters.

Contact: <https://www.eurocham-myanmar.org/>; Email info@eurocham-myanmar.org; Tel +95 9 45058 2335

Organisation: Consult-Myanmar Company Limited

Offer: Consult-Myanmar Company Limited is a Yangon-based Singapore-owned company. It provides business advisory, market entry research, call center and lead generation service, business partner search, company incorporation, event planning & management, High Net Worth Individual marketing and immigration service to foreign investors that are interested to start a business in Myanmar.

Contact: <https://consult-myanmar.com>; Email info@consult-myanmar.com; Tel +95-9788-440-587

Organisation: Directorate of Investment and Company Administration (DICA)

Offer: As the primary interface between businesses and the government, the Directorate of Investment and Company Administration (DICA) is mandated to promote private sector development and boost domestic and foreign investment by creating a conducive investment climate.

One of the key roles of DICA is to encourage and facilitate both foreign and local investment by providing information, fostering coordination and networks between investors and continually exploring new opportunities in Myanmar that would benefit both the nation and the business community.

- To promote business in all areas that benefit Myanmar's ongoing development, DICA acts according to these directives:
- To explore and evaluate new investment opportunities
- To seek land space and capital for investment
- To facilitate mutually-beneficial coordination between investors
- To prioritise Myanmar and its growth and development
- To promote investment services and products

To these ends, DICA provides a wealth of documents and materials to potential investors and keeps them up-to-date.

Contact: <https://www.dica.gov.mm/en>; Email dica.ip.mm@gmail.com; Tel +951 658102

Organisation: Myanmar Business Network (MBN)

Myanmar Business Network is a team of internationally-experienced business professionals dedicated to the development of Myanmar economy by promoting entrepreneurship, foreign direct investment, and world's best management practices.

It provides a broad range of reliable and relevant "information and insight" on various markets and companies in the country and introductions to a range of suitable Myanmar organizations, potential

partners and other relevant Myanmar, Asian and European parties, in close co-operation with the Union of Myanmar Chamber of Commerce and Industry in Yangon.

Myanmar Business Network provides full range of customized business consulting services including:

- Professional consulting service: includes short term projects such as market insight and introductions to potential partners and customers.
- Enterprise service: includes legal representation of a foreign company in Myanmar and in-country business development and investment facilitation.

Contact: <http://www.myanmar-business.org/>; Email evi@myanmar-business.org; Tel + 95 9 421 060 286

Organisation: Myanmar Industry Association

Offer: The organisation's mission is to promote, represent and safeguard the interests of the Myanmar Industries and Business Community. To implement its main objectives, Myanmar Industries Association involves itself in the following activities and provision of services:

- Co-operate with law experts in constructing Foreign Direct Investment Law, Small and Medium Enterprises Development Law, Industrial Policy and Investment law.
- Organizing and arranging business matching, business opportunities networking between local and foreign enterprises.

Contact: <https://myanmarindustries.org/>; Tel +95-1-2314 830, 2314 831

Retailers

[MK Electronics:](#)

Introduction: Established in Myanmar as a high-end fashion suppliers but in 2000 diversified to include a portfolio of distribution sectors.

Contact: I have sent an inquiry about their operations and some more information from them.

[Shop \(An Alibaba Company\)](#)

Introduction: An online retailer in Myanmar. An Alibaba company, similar to Amazon in that products can be sold through an Official tag.

Contact: N/A

[Myanmar Plaza](#)

Introduction: A shopping mall in Yangon, Myanmar (Largest City) - Aimed at affluent customers with a couple of potential retailers including [Lock & Lock](#), a South Korean smart kitchen and living brand, and [Life Square](#), an electronics and IT brand.

Contact: N/A

Distributors

[DKSH](#)

Introduction: Swiss market expansion specialists with a focus on Asia. Offer a range of services, including: marketing and sales; distribution and logistics; and after-sales services.

Contact: Contacted DKSH to find out some more information on their role and the level of service available and hopefully some pricing.

Sales Agents

Introduction: There are a number of sales agents operating in Myanmar including [Excellence Group](#), [Serica Trade](#) and [JAC Sources](#), providing a range of specialisms and services.

Contact: N/A

11 Nepal

Organisation: Nepal-USA Chamber of Commerce

Offer: The Nepal-USA Chamber of Commerce and Industry (NUSACCI) was established to promote bilateral trade, investment and related economic activities between Nepal and the United States of America. The Chamber provides support to business enterprises both in Nepal and the USA.

The primary objectives of the Chamber among others are to:

- Promote contact and co-operation among Nepali and US industrialists, traders, economists and other professionals.
- Make economic analysis, provide consultancy services, carry out research on economic, industrial and commercial areas and exchange relevant data and information.
- Establish and operate Documentation and Information Centre.
- Promote industry, trade, technology, and joint ventures.
- Organize workshops, seminars, trade fairs, exhibitions and meetings for the purpose of promoting industry, trade, technology and joint ventures.
- Represent and protect the common interests of Nepali and US investors.
- Establish relations with US based organizations and associations having similar objective.

Contact: <http://www.nusacci.org.np/>; Email nusacci@wlink.com.np; Tel +977-1-4244352

Organisation: Nepal Chamber of Commerce

Offer: Nepal Chamber of Commerce has more than 1,600 ordinary members and more than 8,000 registered firms are affiliated to it. The prime objective of NCC is to assist in the development of the national economy through the promotion and protection of commerce and industries. The main functions of NCC are:

- to foster good relationship and unity among the trading community and industrialists
- to develop links with commercial, industrial institutions around the world and to co-operate with each other for the betterment of national economy
- to organize Trade and Industrial Fairs, to co-operate and facilitate the Nepalese participants in such fairs.
- to issue Certificate of Origin for the Nepalese products.
- to establish or encourage in establishing the academic institutions related to commerce and industry

Contact: <https://www.nepalchamber.org/>; Email info@nepalchamber.org; Tel +977-1-4230947

Organisation: Invest Nepal

Offer: Invest Nepal is the country's up-to-date information source committed to investment promotion and business facilitation. It aims to serve as a single reference point for sector-specific information for foreign and local investors, including expertise and business services.

The portal has been established through a joint undertaking by the Government of Nepal, Ministry of Industry (MOI) and the Confederation of Nepalese Industries (CNI) in cooperation with USAID/NEAT Activity.

Contact: <http://www.investnepal.gov.np/portal/index.php>; Email info@investnepal.gov.np; Tel +977-1-5111122, 5111123

Organisation; Nepal Britain Chamber of Commerce

Offer: NBCC works towards enhancing bi-lateral trade and relations between Nepal and the UK. The chamber provides information, consultation, promotional and representative services to business and organizes seminars ,workshops etc. to provide a better understanding the market in the UK and potential joint venture investment in Nepal.

Functions include:

- To promote or arrange contact with and cooperation among industrialist, businessmen and other professional groups of Nepal and the U.K.
- To compile appropriate data concerning Nepal and U.K. in the fields of trade industry economic cooperation tourism etc and establish and develop information and documentation center.
- To organise exchange of visits or arrange for representation of people from professional groups of either countries in order to promote industry trade services and economic relations between the two countries.
- To arrange for the transfer of technology and to promote investment between Nepal and U.K.
- To conduct or make arrangements to conduct research in industrial commercial economic matter and to exchange and publicise relevant data (or to make arrangements for doing so).
- To organise meeting to promote industry, trade, technology, transfer and joint ventures.
- To help advise or provide legal counsel on matters relating to the industry, labour, and fiscal laws of Nepal.
- To organise trade fairs and exhibitions to promote trade and industry between the two countries.

Contact: <http://www.nbcci.org/>; Email info@nbcci.org; Tel +977.1.4168522

Organisation: Federation of Nepalese Chambers of Commerce & Industry

Offer: The Federation of Nepalese Chambers of Commerce and Industry (FNCCI) is the nationally and internationally recognized umbrella organization of business in Nepal. Organized as a representative body of business organizations in the country, it represents the interests of the private sector and is involved in promotion of socio economic development of Nepal through private sector led economic growth.

The main services provided by FNCCI include:

- Representing the entire business community of the country in national and international forums
- Preparing recommendations for promoting exports and investment

- Promoting joint ventures
- Providing expertise service to exporters, importers and investors
- Facilitating participation in national and international trade fairs and exhibitions
- Promoting better industrial relations
- Providing business information and research services
- Strengthening local chambers and associations
- Promoting entrepreneurship
- Providing "One Stop" service to its members

Contact: <http://www.fncci.org/index.php>; Email fncci@mos.com.np; Tel +977-1-4262061 / 4262218

Organisation: Britain Nepal Chamber of Commerce

Offer: The BNCC is a UK based, non-profit membership organisation providing information and assistance on matters relating to bilateral trade between Britain and Nepal. BNCC works in liaison with government & non-government organisations based in the UK Kingdom and Nepal.

BNCC links UK companies with an emerging market of Nepal, connecting people, ideas and resources to boost business. Services include:

- Networking & Referrals- BNCC helps connect UK businesses to Nepalese businesses in Kathmandu.
- Outreach & Visibility- BNCC promotes member events, shares news, and helps to register UK business in the Nepal.
- Business Advocacy- BNCC advocates for business and provides opportunities for partners to connect and engage with elected officials, and political leaders.

Contact: <https://www.bncc.org.uk/home>; Email info@bncc.org.uk; Tel +44 20 7193 4665

Organisation: European Economic Chamber (EEC) - Nepal

Offer: EEC seeks to further develop and strengthen economic, commercial and trade interactions between Nepal and European countries on a mutually beneficial basis. It acts as an effective and reliable mediator who will disseminate up to date and pertinent information and undertake various promotional activities to publicize economic and business opportunities in Nepal and vice-versa.

EEC looks to introduce new technology and new innovations to improve the competence of member businesses, deliver workshops and seminars on a regular basis, and arrange business delegations to Europe / from Europe.

Contact: <http://www.eec-nepal.org.np/>; Email info@eec-nepal.org.np; Tel +977-1-4412423 / 4412329

Organisation: Nepal German Chamber of Commerce & Industry

Offer: Nepal-German Chamber of Commerce and Industry (NGCCI) is a non-governmental bi-lateral organization of Nepalese businessmen and industrialists having business relations with Germany/Europe and the German business community doing business with Nepal.

It seeks to help members to enhance their business through networking and advocacy with Nepalese and German business communities and authorities.

NGCCI Services include:

- Business services to support market entry and business activities,
- Economic information
- Address research
- Business partner research
- Organization of B2b-meetings and business networking events
- Law, legal, customs information
- Market studies
- Trade fair services
- Workshops / Seminars:
- Visa Services
- Business Delegations - receiving and organizing delegations
- Research in the field of industry, commerce and economics and publishing bulletins, research papers and other publications.

Contact: <https://www.ngcci.org/>; Email info@ngcci.org, ngcci@wlink.com.np; Tel +977-1-4413208, 4413209, 4413286

Organisation: Asia Trade Hub

Offer: AsiaTradeHub.com is a Business to Business Trading Portal offering Companies a platform to promote their products for worldwide customers and to find potential partner organizations throughout Asia. It also offers basic and trade data & infrastructure information of 22 selected Asian countries, in addition to offering an active trading platform for online submission of trade leads for direct negotiations/ enquiries and orders from Worldwide Buyers for different sectors.

AsiaTradeHub.com also offers a marketing partnership, promoting and arranging business enquiries, which includes:

- Trade Consultancy
- Distribution/Representation/Search/Appointment
- Feasibility Analysis
- Strategic Alliances
- Global Representation
- Joint Ventures

Contact: <https://www.asiatraderhub.com/Home>; Email: info@matrixnetonline.com;

Distributors

[B.S TRADE INTERNATIONAL](#)

Introduction: B. S. TRADE INTERNATIONAL is located in Kathmandu, Nepal and is part of the Electrical Products Wholesalers Industry

Contact: I've sent an email to B.S Trade to try and get some more information

[Navin Distributors](#)

Introduction: A growing business house in Nepal. Already distributing a number of recognisable brands, including Panasonic and Hisense.

Contact: After gaining a connection through LinkedIn I have sent some information to establish an idea of capabilities.

[Sagtani Group](#)

Introduction: An importer based in Nepal. On first glance it appears that Sagtani only sell to commercial clients in the hospitality sector

Contact: I've sent an email to Sagtani to try and get some more information on their customer base.

Retailers

[Okdam](#)

Introduction: Online marketplace for a wide range of products. Similar to Amazon. Based solely in Nepal.

Contact: N/A

[Hamro Kitchen](#)

Introduction: Online retailer of kitchen products. Based in Kathmandu, Nepal and deliver within the capital.

Contact: N/A

12 Nigeria

Organisation: [Canada-Africa Chamber of Business](#)

Offer: The Chamber has been serving its members since 1994. Accelerating trade, business and investment between Canada and Africa through world-class networking and information sharing opportunities. Founded in 1994, the Chamber is based in Toronto with members located throughout Canada and African markets. The Chamber is an independent, non-for-profit organization with strong working links with both Canadian and African businesses and governments

Organisation: [Department for International Trade Nigeria](#)

Offer: DIT provides trade and investment services and practical support, helping UK companies succeed in Nigeria, and Nigerian companies set up and invest in the UK. Offering expertise and contacts through our extensive network of specialists in the UK, and staff in the British High Commission in Abuja and Deputy High Commission in Lagos.

Distributors

[A 2 Z Electro House Ltd](#)

Introduction: One of the fastest growing distributors of electronics and home appliances in Nigeria. Exclusively distributing products of major manufacturers like Sony, Panasonic, LG, Samsung, Fujitsu, Nokia etc.

Contact: N/A

[Extrotronics](#)

Introduction: Leading supply chain management firm in Nigeria. Main activities are importing and distributing electronics, computer hardware & software.

Contact: N/A

Retailers

[Kara.com](#)

Introduction: Kara.com.ng is the trading name of Royal coast Technologies Limited. Kara strive to deliver the benefits of technology to individual and his communities. Kara aim to achieve this by partnering with local and international resources to deliver the optimal solution for our customers. Kara believe that technology is the way to reach our development goals and empowering users through collaboration with business, government and educational institutions is vital in their approach. It is Kara's aim to deliver, reliable, cost effective and touching edge solutions to our customers

Contact: N/A

[Jumia](#)

Introduction: Online shopping platform throughout Africa.

Contact: N/A

[Nexus Appliances](#)

Introduction: Nexus appliances have been an important part of Nigerian homes for years, and now, are making a leap forward to offer you more style and more substance. The brand has always been about providing affordable products to Nigerians.

Contact: N/A

13 Rwanda

Organisation: [The European Business Council for Africa](#)

Offer: The EUROPEAN BUSINESS COUNCIL FOR AFRICA (EBCAM) was founded in 1973 by seven European private sector associations, representing investors and operators in Africa as a non-profit organisation (AISBL) based in Brussels, Belgium. Through its members, EBCAM today represents some 4,000 European companies with interests on the African continent, from the Maghreb to South Africa, and represents hundreds of thousands of employees. Their activities cover the complete range of commerce and industry, including agriculture, mining, transport, banking and the service sectors. EBCAM brings together European investors and other operators engaged in economic activity on the African continent and it works for a close cooperation between the European private sector and African countries, in particular the African private sector. It is the only organisation that comprehensively represents the range of business activities undertaken in Africa by European companies. EBCAM embraces major European Associations from the private sector focused on development, business, trade and investment with African countries. It follows regularly the EU development policy and actions, as well as the foreign trade scene in Brussels and - thanks to reciprocal agreements - in Washington and the whole of Africa. EBCAM has a Presidency rotating annually, chaired by the president of the national association in charge. From June 2018, the French CIAN ensures the presidency.

Organisation: [The Eastern Africa Association](#)

Offer: Engaging in regular discussion with the most appropriate ministers, diplomatic and donor representatives and senior government officials, and provide frequent opportunities for members to meet important people relevant to their interests. Specific advice is available to members on their individual business issues at the Association's offices in London and Nairobi, and with our representatives in Kampala, Dar-es-Salaam, Kigali and Addis Ababa. Regular meetings are held in these cities which provide a platform for Ministers, High Commissioners and others to address membership and for members themselves to network with each other. The Association also circulates regular newsletters to the Membership on topical political and economic developments in the region, providing a unique insider perspective unavailable elsewhere. The Association seeks to promote trade and investment in the region by organising members missions and has, in the past, been involved with investment conferences. Through its links with the European Business Council for Africa and the Mediterranean, the Association maintains contact with the European Commission and various other EU institutions, as well as comparable private sector organisations in Europe. It is also a founding member of the influential Business Council for Africa UK, which includes our affiliated organisations in Southern and Western Africa.

Organisation: [Rwanda Development Board](#)

Offer: Rwanda Development Board (RDB) is a government institution whose mandate is to accelerate Rwanda's economic development by enabling private sector growth. The Rwanda Development Board is under the supervision of the Office of the President and is governed by a Board of Directors made up of global entrepreneurs and experts. RDB was established in 2008 out of a merger of 8 Government institutions, primarily to create a One Stop Shop for business and investments. RDB has been built with global expertise and modelled on international best practice. Currently, RDB's key services are; Investment Promotion, Export & SEZ Development, Investment Deals Negotiation, Tourism and Conservation, Skills Development and One Stop Center services (business and investment registration, visa facilitation, EIA, tax incentives management, etc.). RDB provide support throughout the entire investment journey and to ensure that Rwanda remains one of the best places to do business in Africa and the World.

Distributors

[Honest General Enterprises](#)

Information: HGE currently handles a wide range of products from brands like KWV. The business is based in Kigali City with branches in Muhanga town to further ease the distribution of products. Working side-by-side with our supplying partners, HGE remains committed to increasing the scope and quality of its services. Moreover, HGE intends to provide more to the market by expanding its portfolio of products in response to the changing market needs.

Contact: N/A

[ERI –RWANDA](#)

Information: ERI –RWANDA is a domestically registered company in Rwanda that deals in Importation and Distribution of various types of goods such as food and bakery products, consumables, stationary, agricultural tools etc. Products are of superior quality, made from the best manufacturers and suppliers. ERI-Rwanda are focused on our clients' needs and expectations and the company strives to constantly maintain and improve customers' satisfaction by providing high standard quality of products and services.

Contact: N/A

Retailers

Iduka

Information: Iduka Online is platform helps sellers to expands their business as well as buyers to obtain any product or services they want at an affordable price, Iduka online offers you the world's most advanced business services, now serve Customers in Rwanda, and we order goods for you from all over the world.

Contact: N/A

Yubeyi.com

Information: Yubeyi Online Shopping Ltd want to be Rwanda's largest online mall, launched in the end of 2014, the mission is to become the engine of commerce and trade in Rwanda. Yubeyi serve a retail customer base that continues to grow exponentially, offering products that span various categories including Phones, Computers, Home Appliances, Books, healthcare, Baby Products, personal care and much more. Providing a range of services are designed to ensure optimum levels of convenience and customer satisfaction with the retail process; these services include lowest price guarantee, 3-day free return policy, dedicated customer service support and many other premium services. Expanding the mall, the scope of offerings will increase in variety, simplicity and convenience; join and enjoy the increasing benefits. Highly customer-centric and are committed towards finding innovative ways of improving our customers' shopping experience.

Contact: N/A

14 Tanzania

Organisation: [The Eastern Africa Association](#)

Offer: Engaging in regular discussion with the most appropriate ministers, diplomatic and donor representatives and senior government officials, and provide frequent opportunities for members to meet important people relevant to their interests. Specific advice is available to members on their individual business issues at the Association's offices in London and Nairobi, and with our representatives in Kampala, Dar-es-Salaam, Kigali and Addis Ababa.

Regular meetings are held in these cities which provide a platform for Ministers, High Commissioners and others to address our membership and for members themselves to network with each other. The Association also circulates regular newsletters to the Membership on topical political and economic developments in the region, providing a unique insider perspective unavailable elsewhere.

The Association seeks to promote trade and investment in the region by organising members missions and has, in the past, been involved with investment conferences.

Through its links with the European Business Council for Africa and the Mediterranean, the Association maintains contact with the European Commission and various other EU institutions, as well as comparable private sector organisations in Europe. It is also a founding member of the influential Business Council for Africa UK, which includes our affiliated organisations in Southern and Western Africa

Distributors

SESCOM

Introduction: Sustainable Energy Services Company (SESCOM) Limited promotes efficient production and use of electricity from renewable energy sources. The SESCO's business interventions range

from standalone solar PV systems, mini grids and grid connected electricity production, transmission and distribution. They already offer the SESCO pressure cooker: <https://sescom.co.tz/products>

Contact: P.O.Box 31935, Dar es Salaam – Tanzania +255 738 201 498

sescomtanzania@gmail.com | shimasago@gmail.com

Sole Sanyo

Introduction: Sole Sanyo is an authorized distributor in home appliances and small appliances wholesale and retail in a number of other homeware products and accessories.

Contact: N/A

Freedom Electronics

Introduction: Dealers in electronics and home appliances, cosmetics, computers and cell phones. Freedom Electronics' showroom in Dar Es Salaam is one of the leading retail outlets of its kind in Tanzania.

Contact: N/A

Retailers

ZoomTanzania

Introduction: ZoomTanzania is Tanzania's largest trusted online classifieds platform that conveniently connects buyers and sellers

Contact: N/A

Jumia

Introduction: Online platform for buying and selling goods

Contact: N/A

NidaDanish

Introduction: Established in 1996, Nida & Danish Trading Limited has been importing and delivering products belonging to the most reputable and innovative brands involved in Kitchen Appliances, Dining and Cookware. With the distribution of some of the most valuable brands in the globe, such as Kenwood, Tefal, Ocean and 8 more, we have developed a presence in the market and a loyal customer base that believes and trusts in our products, prices and efforts to satisfy.

Contact: N/A

15 Uganda

Organisation: [The Eastern Africa Association](#)

Offer: Engaging in regular discussion with the most appropriate ministers, diplomatic and donor representatives and senior government officials, and provide frequent opportunities for members to meet important people relevant to their interests. Specific advice is available to members on their individual business issues at the Association's offices in London and Nairobi, and with our representatives in Kampala, Dar-es-Salaam, Kigali and Addis Ababa. Regular meetings are held in these cities which provide a platform for Ministers, High Commissioners and others to address our membership and for members themselves to network with each other. The Association also circulates regular newsletters to the Membership on topical political and economic developments in the region, providing a unique insider perspective unavailable elsewhere. The Association seeks to promote trade and investment in the region by organising members missions and has, in the past, been involved with investment conferences. Through its links with the European Business Council for Africa and the Mediterranean, the Association maintains contact with the European Commission and

various other EU institutions, as well as comparable private sector organisations in Europe. It is also a founding member of the influential Business Council for Africa UK, which includes our affiliated organisations in Southern and Western Africa.

Distributors

[Translink](#)

Information: Translink (U) Ltd, incorporated in 1991, is today one of Uganda's leading Distribution Houses, representing some of the world's most distinguished Multinational Companies. With roots in Uganda stretching over 107 years, the company is very much a Ugandan entity.

Contact: N/A

[Burhani Distributors](#)

Information: Burhani Distributors is a leading food/FMCG distribution company based in Kampala, Uganda providing an exclusive range of products with world class service. Burhani Distributors LTD is a relatively young but dynamic food and FMCG distribution company based in Kampala, Uganda. We pride ourselves in deeply understanding the FMCG industry and at being a full service provider to our customers. Our success is driven by identifying the right product portfolio for our customers and establishing strong partnerships with our suppliers. We offer our partners exceptional FMCG penetration through both retail and the HORECA segment (hotels, restaurants and catering establishments).

Contact: N/A

[Dembe](#)

Information: Dembe Trading Enterprises Limited was founded in 1997 in Kampala, Uganda and is now the largest FMCG Distribution House in East Africa with operations not only Uganda, but in Rwanda, Tanzania and Kenya. Dembe represents some of the world's finest FMCG brands and manufactures several of its finest own brands in each sector. It is said Dembe now supplies at least 35% of all FMCG items in the majority of homes in East Africa.

Contact: N/A

Retailers

[Half Price Supermarket](#)

Information: Half Price Supermarket is subsidiary company of G.K.O Medicines. It was created to act as a trading arm for G.K.O Medicines Ltd, with the specific aim of handling essential domestic commodities and goods other than pharmaceutical or health-related products.

Contact: N/A

[Kweli](#)

Information: Kweli.shop (Kweli) is the largest household electronics and kitchen appliances e-store in Uganda. Kweli partners with manufacturers and official distributors of consumers' favourite stylish and durable budget to premium home and kitchen electronics brands to provide residents fast, secure and hassle-free shopping experiences. Customers can view their neat catalogues of products, place orders and receive after-sales services through a pentagon of easy-to-use channels; web app, social media, instant messengers, SMS and direct phone calls.

Contact: N/A

[Jumia Uganda](#)

Information: Online platform for buying and selling a range of goods. Similar to Ebay

Contact: N/A

16 Zambia

Organisation: [Department for International Trade Zambia](#)

Offer: DIT provides trade and investment services and practical support. We help UK companies succeed in Zambia, and Zambian companies set up and invest in the UK. Offering expertise and contacts through our extensive network of specialists in the UK, and staff in the British High Commission in Zambia.

Organisation: [Zambia Chamber of Commerce and Industry](#)

Offer: The Zambia Chamber of Commerce and Industry is the leading private sector organisation in Zambia. Through its membership it represents several thousands of businesses in the country and represents a huge network of companies of all sizes and sectors. ZACCI offers a range of services to its members and represents private sector interests towards the government for the benefit of Zambia's private sector in a whole.

Distributors

[Defy Appliances](#)

Information: Defy Appliances Ltd is Southern Africa's largest manufacturer and distributor of major domestic appliances. The company markets its products under the Deft and Ocean brand names. Defy offers the consumer a full range of kitchen and laundry appliances, and also participates in the room air conditioner market.

Contact: N/A

[Shreeji Investments](#)

Information: Distributors of IT based products. Based in the capital Lusaka.

Contact: N/A

Retailers

[Tigmoo](#)

Information: Tigmoo is an online shopping platform that comes fully prepared to bring in a change in the way people used to shop. With all popular brands and safe payment options, it is a store that has indeed made things easy for the people of Zambia. With the strong focus on building pleasant and long lasting relations with customers by offering them fantastic deals and quick deliveries.

Contact: N/A

[Radian Stores](#)

Information: Outlet stores based throughout Zambia, in a number of key locations. Selling a range of electrical goods.

Contact: N/A