

Directory of suppliers, importers and supply chain organisations focused on eCooking Devices

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We are happy to participate in any discussions you wish to have with any of these but ultimately any agreements reached are between the parties involved.

The lists are for those in a market looking to find suppliers:

- Are you looking for suppliers of electric cooking devices or components? These companies can help you source suppliers and may be able to assist with logistics and other supply chain implementation tasks;
- Are you looking for a supplier of a specific type of product to import? These products could be of interest and that we have identified from our research;
- Are you looking for brands that could supply to meet the requirements you are seeing? These companies are active in the region, and keen to bring products to the market and looking for in-country partners, etc..

Companies that can help you find suppliers

COMPANY ¹	PRODUCTS AVAILABLE	COMMENTS	CONTACT DETAILS
CHINA IMPACT SOURCING	Market ready products or custom components to build out your product offering – from China.	 <u>China Impact Sourcing</u> provides end to end supply chain solutions for companies in the off-grid sector. We can identify the right suppliers based on your unique requirements and leverage our relationship network to ensure the best pricing, quality and timeliness in the procurement process. We understand the complexities of working with manufacturers in China and aim to provide a more transparent and hassle- free experience. 	For any questions, please contact Nancy@Chinaimpactsourcing.com

¹ The lists are ordered alphabetically by organisation name.

Specific electric cooking devices with the company that owns the brand

The MECS programme funded the Global LEAP Award for Electric Pressure Cookers which resulted in an independently tested and verified <u>Buyers Guide</u> of products that have been proven to be energy efficient and safe.

COMPANY	PRODUCTS AVAILABLE	COMMENTS	CONTACT DETAILS
ATVANTIC ELECTRONICS PVT LTD	https://aufla.in/produ ct-category/smart- electric-cookers/	A combination of 7 kitchen appliances in 1 and comes with 18 pre-set functions with customized pressure level	Yash Parmar info@aufla.in
BALTRA HOME APPLIANCES	https://www.baltra.in /electric-pressure- cooker.html	Non Stick Coated Cooking Pot. with Multipurpose Pre Cooking Menu With Digital Display come in 2 variants.	corporate@baltra.in; +91-11-47041507
BOROSIL LIMITED	https://www.myboro sil.com/instacook-6-l- electric-presssure- cooker.html	Automated multifunctional pressure cooker with 12 Digitized Indian cooking Programs	Sushil Mathur; <u>borosil@borosil.com</u> ; 022 6740 6300
BUTTERFLY GANDHIMATHI APPLIANCE LIMITED'S	https://www.butterfl yindia.com/products/ electric-rice-cookers	User friendly menu panel with aluminium inner cooking pot and auto switching to warm mode.	Viswanathan <u>vmgv@butterflyindia.com</u>
DEA GENERAL AVIATION HOLDING CO.,LTD.	http://www.elecpro.c om/en/appliances_72 2 722.html	The distribution market in sales has 40% in the U.S.A, 30% in Japan, 15% at Domestic and 15% in other countries and regions.	Fan Zhiming Wechat:fzm66666668Wen Yantao 15602833209

COMPANY	PRODUCTS AVAILABLE	COMMENTS	CONTACT DETAILS
FOSHAN ZHENGGUAN ELECTRICAL APPLIANCES CO LTD	Catalogue available on request from <u>n.rousseau@lboro.ac.</u> <u>uk</u> .	Our factory is a professional manufacturer with BSCI, ISO certification. Sales of Air fryer toaster oven (15L, 26L), Dutch Oven(6L/6.0L), EPC (up to 12I). All products are now in mass production and with ETL, CE, CB GS certificate.	Sales Manager: Kanni Email: <u>DAI@5zhengguan.com</u> Room 304, Building 2, Building 3, Baofa Jewelry Industry Center, No. 1, Feifei Road, Yange Village, Lunjiao Street, Shunde District, Foshan City, Guangdong Province, China
FOSHAN SHUNDE EWANT ELECTRICAL TECHNOLOGY CO., LTD.	https://cn151334268 9.en.alibaba.com/?sp m=a2756.trade-list- buyer.0.0.4a0d76e91 7mVO0&tracelog=fro m orderlist company	They can provide a 40Litre EPC which operates at 4.5kW on a single phase, requiring a 20 amp loop rather than 13 amp plug. The factory also does 15L 17L 30L 35L 40L.	Via Alibaba
FOSHAN SHUNDE EWANT ELECTRICAL TECHNOLOGY CO., LTD.	https://www.alibaba. com/product- detail/Ewant-5L- Multifunctional- Portable-travel- 24_1600224463487 .html	The same company also produces a 5l DC-powered EPC.	Via Alibaba
FROOTLE INDIA	https://www.mealthy india.in/mealthy- multipot-standard https://www.mealthy india.in/mealthy- multipot-large	Available in two variants i.e. 3 litres with 800W and 6 litres with 1000W. Both the models having stainless steel base material with 100%BPA coating. Mealthy also provide an attachment (additional cost) for frying purposes.	Ninad Save; ninad@frootle.in

COMPANY	PRODUCTS AVAILABLE	COMMENTS	CONTACT DETAILS
GUANGDONG HUAQIANG APPLIANCE GROUP CO., LTD.	http://en.huaco908.c om/products list/&p mcld=23.html	At present, in addition to domestic sales throughout the country, the products are also exported to South Korea, Southeast Asia, the Middle East and Eurasia and other international markets.For example, South Korea, Thailand, Vietnam, Bangladesh, Indonesia, Sri Lanka, UAE, India and other countries.	Lin Qingyan 398979017@qq.com
GUANGDONG HONGZHI INTELLIGENT TECHNOLOGY CO., LTD.	http://www.hallsmart .com.cn/goods1/id/2 01.html	Products with an annual production capacity of over 6 million units are sold in dozens of countries and regions around the world. Hongzhi has become a long-term partner of well-known international and domestic home appliance brands, as well as importers of some major well- known brands.	Liang Yi 2032083918@qq.com
GUANGDONG HOTOR ELECTRICAL APPLIANCE CO,. LTD.	http://www.hotor.cn/ index.php?m=Product	Hotor has established a stable marketing network in domestic and foreign markets. The product sales network covers all provinces, municipalities directly under the Central Government, autonomous regions and more than 30 countries and regions in the world. The company has the right to operate import and export independently.	Jian Qiuyue ht5125587@163.com

COMPANY	PRODUCTS AVAILABLE	COMMENTS	CONTACT DETAILS
HARKIN GLOBAL SOLUTIONS PRIVATE LIMITED (GEEK)	https://www.harkin.i n/electric-pressure- cooker.html	Available in five variants and comes in 5,6, and 8 litres with stainless steel base material and non-stick coating. Multitasker performing as Pressure Cooker/Steamer/Sauté/Rice- cooker/Soup Maker/Simmer/Slow cooker and comes with big LCD screen and smart knob.	Kishore care@harkin.in
KENT RO SYSTEMS LTD	https://www.kent.co. in/cooking- appliances/kent-hot- pot	High capacity & multi-functional instant cooker with 15 pre set functions	Anshuman Mishra amishra@kent.co.in
PESITHO	https://pesitho.com/t he-ecoca-new/	Pesitho has the vision of an improvement in the conditions of everyday life of refugee families in rural off-grid areas through clean and affordable cooking solutions. They also have solutions for institutions such as schools.	https://pesitho.com
PREETHI KITCHEN APPLIANCES PVT. LTD.	https://www.preethi.i n/rice- cooker/preethi- touch-6-litre-electric- pressure-cooker	5-In-1 Multifunctional appliance: Replaces 5 common appliances - rice cooker, pressure cooker, steamer, saute pan and warmer.	R Balaji <u>r.balaji@preethi.in</u>
TTK PRESTIGE	https://ttkprestige.co m/	Pressure coookers / cookware / Induction Cook tops / Electric pressure cookers	K G George +91 9845159438 <u>kgg@ttkprestige.com</u>
USHA INTERNATIONAL LTD	https://www.ushacoo k.com/product/electri	With 10 built-in safety mechanisms such as cover lock micro switch,	K B Singh

COMPANY	PRODUCTS AVAILABLE	COMMENTS	CONTACT DETAILS
	<u>c-pressure-cooker-</u> epc-3650	manual pressure release valve, dry heating protection and a shock-proof body, makes it user friendly device	<u>kb_singh@ushainternational.co</u> <u>m</u>
VILLAGE INFRASTRUCTURE ANELS	https://villageinfrastr ucture.com/product s	A range of DC and AC voltage electric cookers for on-grid or off-grid solar cooking, including the world's first solar cooker with energy-based automation.	Stewart Craine Managing Director <u>info@villageinfrastructure.org</u>
WONDERCHEF HOME APPLIANCES PVT LTD	https://www.wonder chef.com/collections/ easy-lock	Nutri-Pot is equipped with intelligent micro-computer inside which controls the temperature & pressure inside the pot. It keeps the pressure and temperature at an optimum level that prevents over-cooking or burning of food	Chetan chetan@wonderchef.in
ZHONGSHAN HANHONG ELECTRICAL APPLIANCE CO. LTD	https://www.alibaba. com/product- detail/17L-21L-25L- 33L-45L- 55L 62428481568.ht ml?spm=a2700.12243 863.0.0.38403e5fd8n v4i	They have a range of EPCs of many sizes: 17L 21L 25L 33L 45L 55L 65L	Via Alibaba
ZHUHAI DOUBLE HAPPINESS ELECTRIC APPLIANCE CO., LTD.	http://en.dhcooker.c om/html/product/dia nyaliguo/	Products are sold all over the country and exported to more than 40 countries and regions such as Europe, America, Japan, South Korea, Middle East and Southeast Asia.	Evelyn Wechat: EvelynPing76

Electric cooking devices large enough for institutional cooking

The MECS programme commissioned China Impact Sourcing to investigate companies in China that can supply very large electric cooking appliances (rice cookers, EPCs and multicookers) for export. They found that there are very few large-capacity rice cooker and electric pressure cooker manufacturers in China, and most of them are based in Lianjiang City, Guangdong. For multi-cooker, they did not find any with a capacity of more than 20L, the biggest one they found is 19L. We asked if they can supply DC devices - All DC models are custom orders.

We have a detailed spreadsheet giving specific models and prices, etc. available on request from n.rousseau@lboro.ac.uk

COMPANY	PRODUCTS AVAILABLE	COMMENTS – CAN THEY EXPORT TO AFRICA/SE ASIA?	CONTACT DETAILS
GUANGDONG HANGTONG ELECTRICAL APPLIANCE CO., LTD.	http://shop211q3959m 0583.1688.com	Yes, indirectly through traders	
FOSHAN SHUNDE EWANT ELECTRICAL TECHNOLOGY CO., LTD.	http://www.ewcooke r.com	Yes	
ZHUHAI DOUBLE HAPPINESS ELECTRIC APPLIANCE CO.,LTD.	http://www.dhcooker .com	Yes	
GUANGDONG CHANGCHENG ELECTRICAL CO.,LTD.	http://en.gdccdq.top	Yes, indirectly through traders	
FOSHAN SHUNDE WF ELECTRICAL TECHNOLOGY CO., LTD.	https://www.wfcooke r.com	Yes	
ZHONGSHAN CITY GAOTONG ELECTRIC CO., LTD.	http://www.zsgaoton g.cn	Yes	

Companies supplying electric cooking devices

(NB. This list is of companies that are interested in selling their products into the countries that we are working in and with whom we have been working to help them understand the markets, etc.. We are happy to participate in any discussions you wish to have with any of these but ultimately any agreements reached are between the parties involved.)

COMPANY	Overview/Products available	CONTACT(S)
ATEC	Asia-Pacific social enterprise providing single and	Ben Jeffreys, CEO, ATEC, Australia
GLOBAL	double paygo and IoT-enabled magnetic induction	Tel (whatsapp) / +61 (0) 418 347 822
	stoves for low income households across Africa and	Email: <u>bjeffreys@atecbio.com</u>
	SE Asia.	https://www.atecglobal.io/
BOSCH	German domestic appliance company selling a range	Mary Mindo, Robert Bosch East Africa Ltd, KENYA
	of electric cooking solutions and an existing presence	Tel. +254 20 3673165
	across Africa.	Mobile +254 748 584 316
		Threema Work J7VVJ44K
		Email: <u>Mary.Mindo@bosch.com</u>
BURN	Kenyan company making energy efficient cooking	Carryl Masibo
	devices currently developing a range of EPCs for the	Strategic Associate to CEO
	African markets.	BURN life • saving • stoves
		Tel: <u>+254 791419114</u>
		Email: <u>carryl.masibo@burnmfg.com</u>
		https://burnstoves.com
GROUPE SEB	French domestic appliances corporation owning a	Anna Malaquis, Product Manager, Sub-Saharan Africa, Groupe SEB, France
	range of brands including Tefal, Moulinex, Supor.	Tel : +33 4 7218-1688
	Actively exploring the potential to increase sales and	Mobile : +33 7 77 82 97 05
	bring new targeted products for poorer households	Email: amalaquis@groupeseb.com
	across developing markets.	HTTPS://WWW.GROUPESEB.COM/EN
HOTPOINT	Kenyan domestic appliances brand offering a wide	Naomi Kabena, Assistant Product Manager, Home Appliances, Hotpoint
	range of products online and through their retail	Appliances Ltd, Kenya
	outlets.	Tel: (+254) 020 3699000
		Email: <u>naomi@hotpoint.co.ke</u>

INSTANT BRANDS	North American EPC brand with presence in Europe and a distributor in South Africa actively looking for new markets for their range of products.	 www.hotpoint.co.ke Paul Dimaio, CEO Spindel Ltd, Instant Brands Africa Distributor, South Africa Tel: +27 83 233 0518 Email: paul@spindel.co.za www.instantpot.co.za Peter Nash, Head of Sales – EMEA, Instant Brands EMEA, UK Tel: +44 (0)7831 168 539 Email: Peter.Nash@instantbrands.com https://instantbrands.co.uk
MEALTHY	North American EPC company with a distributor in South Africa interested in the sub-Saharan Africa market.	Zac Clune, Chief Operating Officer, Mealthy Inc. Mobile: 858.668.9041 Email: zac@mealthy.com Ryan Shein, Distributor Tel: 011 287 5803 Email: support@mealthy.co.za https://www.mealthy.co.za
MIDEA	Chinese electric cooking device manufacturer and brand with strong presence across Africa. Very interested in new opportunities to export.	Hank Zhang, SR Africa & Middle East Region, Overseas Sales, Small DomesticAppliances Division, Midea Group, ChinaTel: 0757-22393420Mobile: +8619820297160Email: hank.zhang@midea.comHTTPS://WWW.MIDEA-GROUP.COM/ABOUT-US/MANUFACTURING/SMALL-DOMESTIC-APPLIANCES
PHILIPS DA	Dutch domestic appliances company with a range of electric cooking devices. Their South African distributor is very interested in opportunities in sub- Saharan Africa.	 Troy Gower, Country Lead, Africa, Philips Domestic Appliances, Philips Domestic Appliances SA Commercial (Pty) Ltd, South Africa Tel +27 11 471 5000, +27 79 351 1244, Email: troy.gower@philips.com Stella Namulanda Musinga, Indirect Channel Manager - East Africa, Philips Domestic Appliances. Mobile: +254 719 333576 Email: stella.musinga@versuni.com

POWERUP	Ugandan cleantech product development company developing pay-as-you-go electric cooking solutions.	Kato Sekubunga Kibuka , CEO, <u>PowerUP</u> , Uganda Tel: +256 775 948 600 (WhatsApp) Email: <u>kato@powerup.works</u> <u>https://www.powerup.works</u>
REALFLAME	RealFlame is a manufacturing company in India providing complete clean cooking appliances. They have expert technicians for each cooking appliance who understands the customer's requirements and provides samples accordingly. Once satisfied with the samples RealFlame provides regular supply of equipment. They also have mini grids cooking solutions. Their range includes: clean cooking appliances and solutions, EPC, Induction stoves, LPG stoves & accessories, mini grid cooking solutions, improved cookstoves.	For any requirements and information email: info@realflame.in
SOLEGEO		
SESCOM	Tanzanian social enterprise company selling own brand EPCs in partnership with TaTEDO, NGO promoting energy access.	Shukuru B. Meena, SESCOM Manager,P.O. BOX 3193 Dar Es Salaam, Tanzania,Phone: + 255 738 201 or + 255736700771 or +255767000722Emails: sescomtanzania@gmail.com or energy@sescom.co.tz Web: www.sescom.co.tz